



# COMMITTED TO LIFE

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Introducing a leading healthcare company

Fresenius SE | Ticker: FRE GY / FSNUY US

J.P. Morgan Healthcare Conference, San Francisco, 14 January 2026



# Safe Harbor Statement

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This presentation contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of clinical trials, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, the availability of financing and unforeseen impacts of international conflicts.

Fresenius does not undertake any responsibility to update the forward-looking statements contained in this presentation.

# Fresenius is a relevant, system-critical healthcare company

## LONGEVITY GAP

**10+ disease-burdened life years**

BY 2030, 1.4B PEOPLE WILL BE OVER 60; 84% OF 67M DEATHS EXPECTED TO BE FROM CHRONIC DISEASE.

“People are living longer, but spending more years in poor health

## WORKFORCE GAP

**>10m health-care worker shortfall**

THE WORLD HEALTH ORGANIZATION ESTIMATES A PROJECTED SHORTFALL OF 10 MILLION HEALTH WORKERS BY 2030

“There are too few health workers to meet a growing demand for care

## EFFICIENCY GAP

**>10% GDP on health expenditure**

HEALTH EXPENDITURES ARE EXPECTED TO RISE TO MORE THAN 10% OF GLOBAL GDP BY 2030

“Healthcare spending is outpacing what's financially sustainable in the long term

# Fresenius group now simpler, stronger and more focused



## Fresenius Kabi

Products for critically and chronically ill patients

## Fresenius Helios

Europe's leading private healthcare provider

Pharma

Biopharma

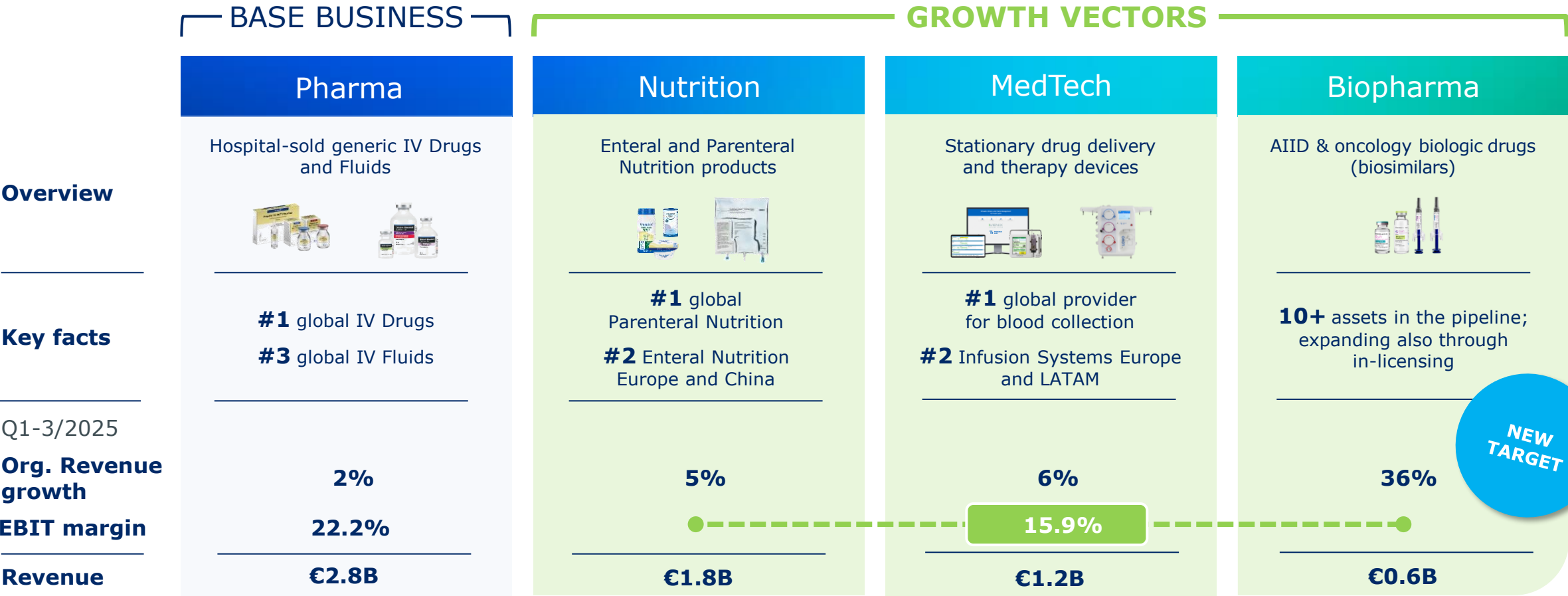
Nutrition

MedTech



# Fresenius Kabi

## Strong relevance and scale across 4 business units



Source: IQVIA, Fresenius Kabi internal analysis; market data refers to Fresenius Kabi's addressable markets

# Fresenius Helios

## #1 hospital provider in Europe with superior medical quality

### Overview





### Key facts





Q1-3/2025

**Org. Revenue growth**

**EBIT margin %**

**Revenue**

Germany	Helios
 80+ hospitals	 31 ORP centers
 200+ outpatient centers	 6 prevention centers
<b>#1</b> hospital provider across all operators; ~6% of market share	
<b>90%</b> above average treatment outcome vs. market average	
<b>6%</b>	
<b>7.7%</b>	
<b>€6.1B</b>	

Spain <sup>1</sup>	quirónsalud
 57 hospitals	 300+ ORP centers
 120+ outpatient centers	 Largest hospital lab in Spain
<b>#1</b> private hospital provider; ~12% market share	
<b>1<sup>st</sup></b> Hospital group globally certified at corporate level by JCI <sup>2</sup> standards	
<b>6%</b>	
<b>11.3%</b>	
<b>€4.0B</b>	



<sup>1</sup> Includes 7 hospitals in Colombia | <sup>2</sup> Joint Commission International



# #FutureFresenius

## Rigorous execution on transformation

*Structural  
simplification*

Deconsolidation of FMC  
completed



**FRESENIUS  
MEDICAL CARE**

*Stake reduction to 25%  
plus one share<sup>1</sup>*

*Sharpened  
focus*

Strategic portfolio  
measures concluded



*Accelerated  
performance*

## Financial progression

**Q1-3 2025**

*FY 2022 (incl. FMC)*

Revenue  
growth<sup>2</sup>



**+6%**  
+4%

EPS  
growth<sup>2</sup>



**+14%**  
-13%

Net  
Debt/EBITDA

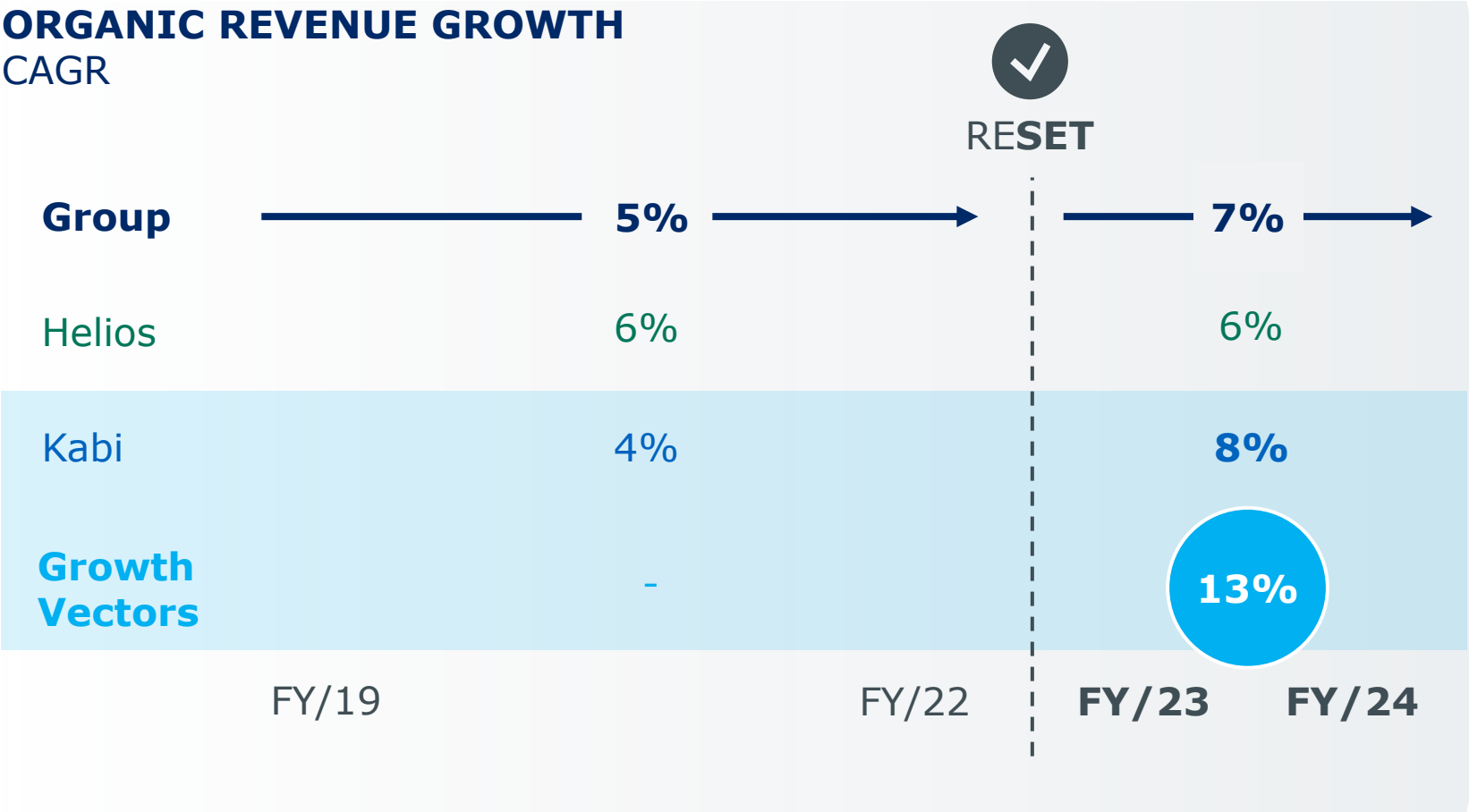


**3.0x**  
3.8x

<sup>1</sup> Upon full exchange of exchangeable bond; currently around 28.6% post assumed share cancellation by FMC as of September 30, 2025 | <sup>2</sup> At constant currency

# Revenue growth increased structurally as strategy unfolds

## ORGANIC REVENUE GROWTH CAGR



**Kabi's Growth Vectors driving topline acceleration**



**FY/25 Guidance Revenue growth org.**  
**5 – 7%**  
Q1-3/25: +6%

Growth rates adjusted for Argentina hyperinflation; excl. FMC



# #FutureFresenius creating long-term value

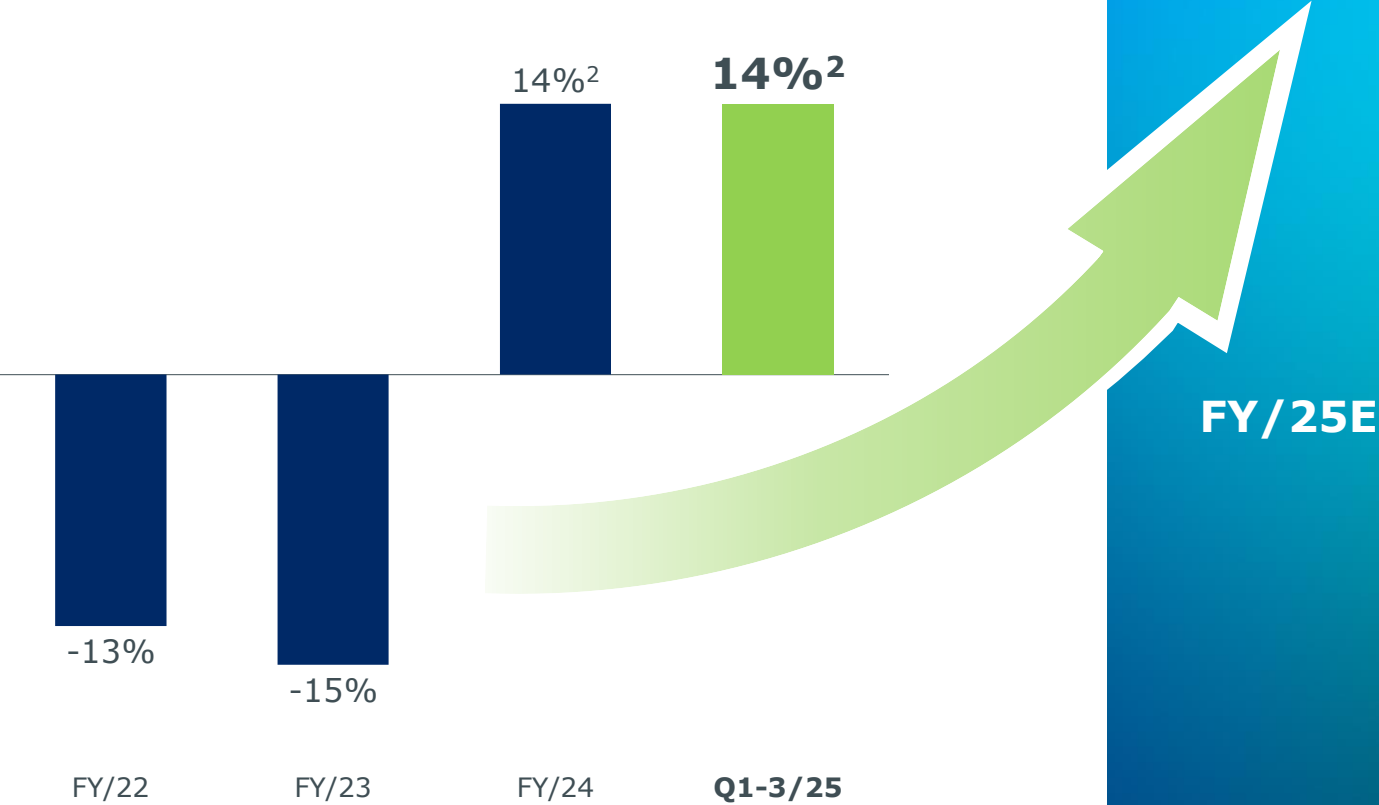
## SHARE PRICE

01 OCT 2022 | 31 DEC 2025



# #FutureFresenius sustainably accelerating EPS growth

## EPS GROWTH<sup>1</sup>



**Strong EPS momentum – outpacing topline growth**

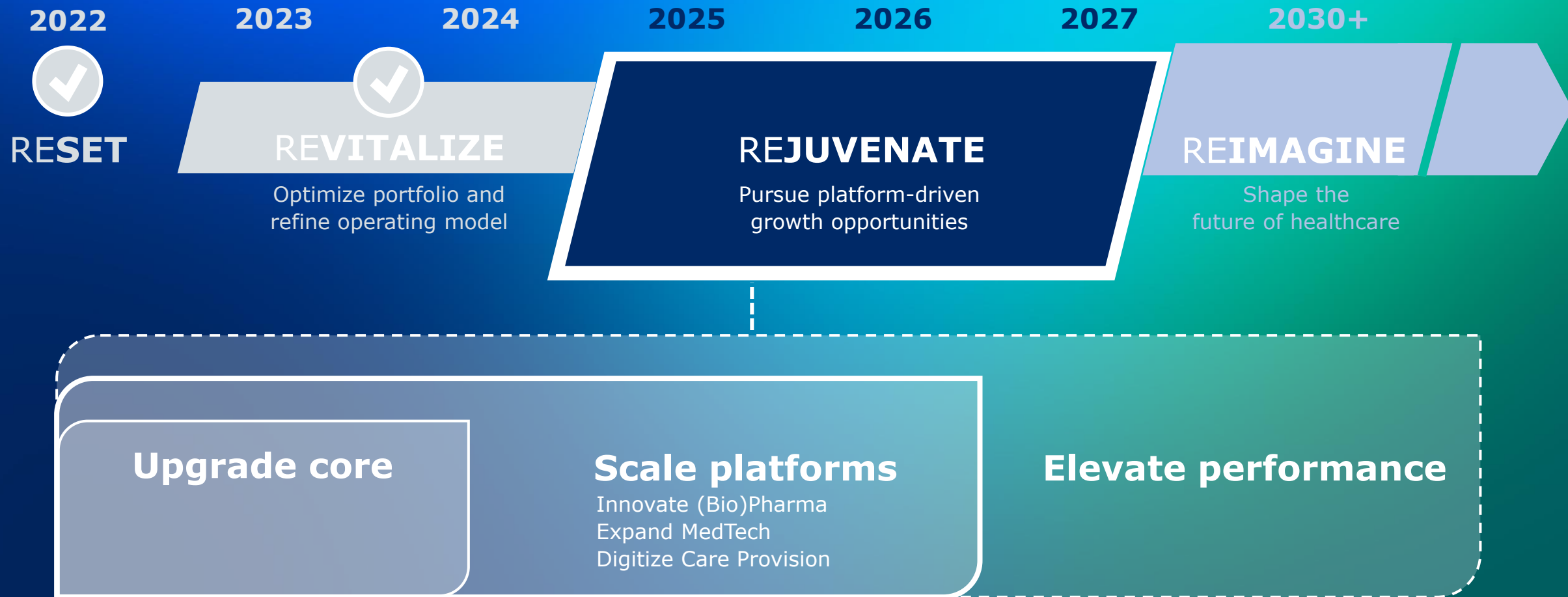


**Significantly improved returns**

**ROIC excl. Goodwill: 12.6% Q1-3/25**

Before special items | <sup>1</sup> At constant currency; Net income attributable to shareholders of Fresenius SE & Co. KGaA | <sup>2</sup> Growth rate adjusted for Argentina hyperinflation

# #FutureFresenius: Kicked off **REJUVENATE** phase with strong momentum



# Well positioned to seize opportunities heading into 2026

## 2026 BUILDING BLOCKS



### **Fresenius Kabi:**

Leveraging strong and innovative pipeline for promising launches and roll-outs across the portfolio



### **Fresenius Helios:**

Building on successful performance enhancements and supportive hospital reimbursement



### **Strong setup:**

Continuing to deliver based on improved organizational maturity and financial progression

## MACRO TRENDS & DRIVERS



### **Healthcare mega trends:**

Longevity and increasing healthcare spend



### **AI and digital transformation:**

Addressing the driving forces of tomorrow's healthcare



### **More in America:**

Solution provider for reducing U.S. healthcare costs with strong local footprint and further significant investments planned

# WE ARE COMMITTED TO LIFE

## OUR MISSION

We save and improve human lives with affordable, accessible and innovative healthcare products and highest quality in clinical care

## OUR VISION

We are the trusted, market-leading healthcare company that unites cutting-edge technology and human care to shape next-level therapies





COMMITTED TO LIFE



# Back Up

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# Ambitions geared for substantial earnings growth



Where we are headed:	 <b>FRESENIUS HELIOS</b>		+	 <b>FRESENIUS KABI</b>			
	Strong underlying, sustained leadership			Driving growth, accelerating performance			
	<b>Germany</b>	<b>Spain</b>		<b>Pharma</b>	<b>Nutrition</b>	<b>MedTech</b>	<b>Biopharma</b>
	Clear market leader	Clear market leader <sup>2</sup>		Global IV Gx & Fluids leader	Leader in integrated nutrition	Scaled MedTech platform	Vertically-integrated Bio powerhouse
	4 – 6% p.a. organic growth	4 – 6% p.a. organic growth		2 – 4% p.a. organic growth	4 – 7% p.a. organic growth	8 – 10% p.a. organic growth	~2x Revenue <sup>3,4</sup> by 2030
Profitability <sup>1</sup> :	Earnings growth ≥ revenue growth	Earnings growth ≥ revenue growth	Stable margin performance and growing earnings	Stable margins at high level with upside	Strong margin improvement	~20% EBIT margin <sup>4</sup> by 2030	

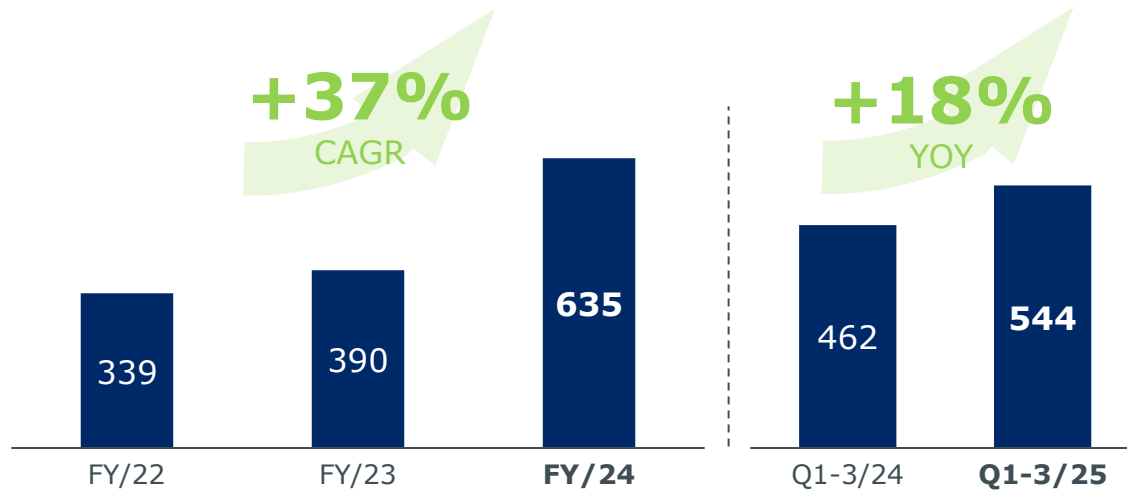


<sup>1</sup> As stated at respective Capital Market Day | <sup>2</sup> Relates to private hospital market in Spain | <sup>3</sup> Basis: FY/25 revenue; Vara consensus as of December 2025: ~€840m | <sup>4</sup> Contingent on constant pricing trends, in-licensing

# Fresenius Kabi

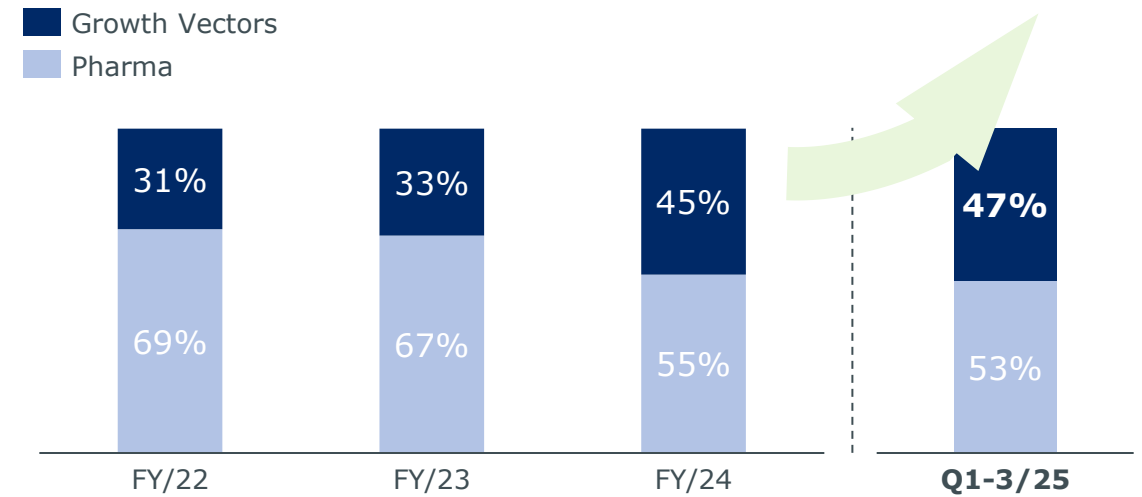
## Performance fueled by growth vectors

### EBIT DEVELOPMENT: GROWTH VECTORS



**Growth Vectors spur growth,...**

### EBIT CONTRIBUTION<sup>1</sup>



**...gaining relative share**

<sup>1</sup> Excl. Corporate