

Corporate Governance Roadshow

Today's participants

Wolfgang Kirsch



Chairman of the Supervisory Board

Former CEO of DZ BANK AG

Nick Stone



Senior Vice President Investor Relations

Fresenius SE & Co. KGaA

Florian Feick



Vice President Investor Relations

Fresenius SE & Co. KGaA

Sebastian Schlagwein



Vice President Board Office

Fresenius SE & Co. KGaA

Safe Harbor Statement

This presentation contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of clinical trials, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, the availability of financing and unforeseen impacts of international conflicts.

Fresenius does not undertake any responsibility to update the forward-looking statements contained in this presentation.



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Management Summary

Management Summary **01**

Governance **02**

Sustainability Update **03**

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Key Developments

#FutureFresenius

- Rejuvenate phase started with great momentum
- Strong bottom-line performance, driven by operating strength and significant decrease in interest expense
- Supervisory Board engaged in two-day strategy meeting focused on Rejuvenate

Continuous Governance Improvements

- Update of Supervisory Board's competence profile and skills matrix ongoing, to be published in next Corporate Governance Report
- Continued training in core topics identified in latest self-assessment
- New lead auditor from PwC onboarded successfully

Management Board

- Contract renewals for Pierluigi Antonelli (Fresenius Kabi) and Dr. Michael Moser (Legal, Compliance, Risk Management, Sustainability, Human Resources, Corporate Audit, VAMED)
- Current remuneration system unchanged
- Next say-on-pay at AGM 2027, design kick-off for new remuneration system

Sustainability Update

- Refined sustainability strategy framework released, showing continued progress
- Sustainability targets remain valid and are aligned with framework
- Continuous review of targets, with focus on renewal of remuneration system

Annual General Meeting

Following shareholder preferences we held a physical AGM in 2025

AGM 2025

Key agenda items

- Election of supervisory board members
- Supervisory Board remuneration

Agenda items passed with high approval rates, e.g. for the remuneration report >95% and all elections >88%.

All members of the Executive Board and the Supervisory Board attended the entire AGM. All Board members appreciated the direct exchange with the shareholders.



AGM 2026

Key agenda items

- Capital authorizations
- Amendment of articles of association to allow for conversion from bearer to registered shares and preparation of staggered board (under review)

Based on the positive feedback, it is planned that the AGM 2026 will be held as a physical meeting on Friday 22 May 2026 at the Congress Center Frankfurt (formal decisions pending).



WE ARE COMMITTED TO LIFE

OUR MISSION

We save and improve human lives with affordable, accessible and innovative healthcare products and highest quality in clinical care

OUR VISION

We are the trusted, market-leading healthcare company that unites cutting-edge technology and human care to shape next-level therapies

Three major challenges facing healthcare systems

LONGEVITY GAP

10+ disease-burdened life years

BY 2030, 1.4BN PEOPLE WILL BE OVER 60; 84% OF 67M DEATHS WILL BE FROM CHRONIC DISEASE.

“People are living longer, but spending more years in poor health

WORKFORCE GAP

>10m health-care worker shortfall

THE WORLD HEALTH ORGANIZATION ESTIMATES A PROJECTED SHORTFALL OF 10 MILLION HEALTH WORKERS BY 2030

“There are too few health workers to meet a growing demand for care

EFFICIENCY GAP

>10% GDP on health expenditure

HEALTH EXPENDITURES WILL RISE TO MORE THAN 10% OF GLOBAL GDP BY 2030

“Healthcare spending is outpacing what’s financially sustainable in the long term

Simpler and stronger set-up to address global healthcare gaps

FRESENIUS

FRESENIUS KABI

Products for critically and chronically ill patients

PHARMA

MEDTECH

NUTRITION

BIOPHARMA

FRESENIUS HELIOS

Europe's leading private healthcare provider

HELIOS
GERMANY

QUIRÓNSALUD

We shape therapies across three growth platforms

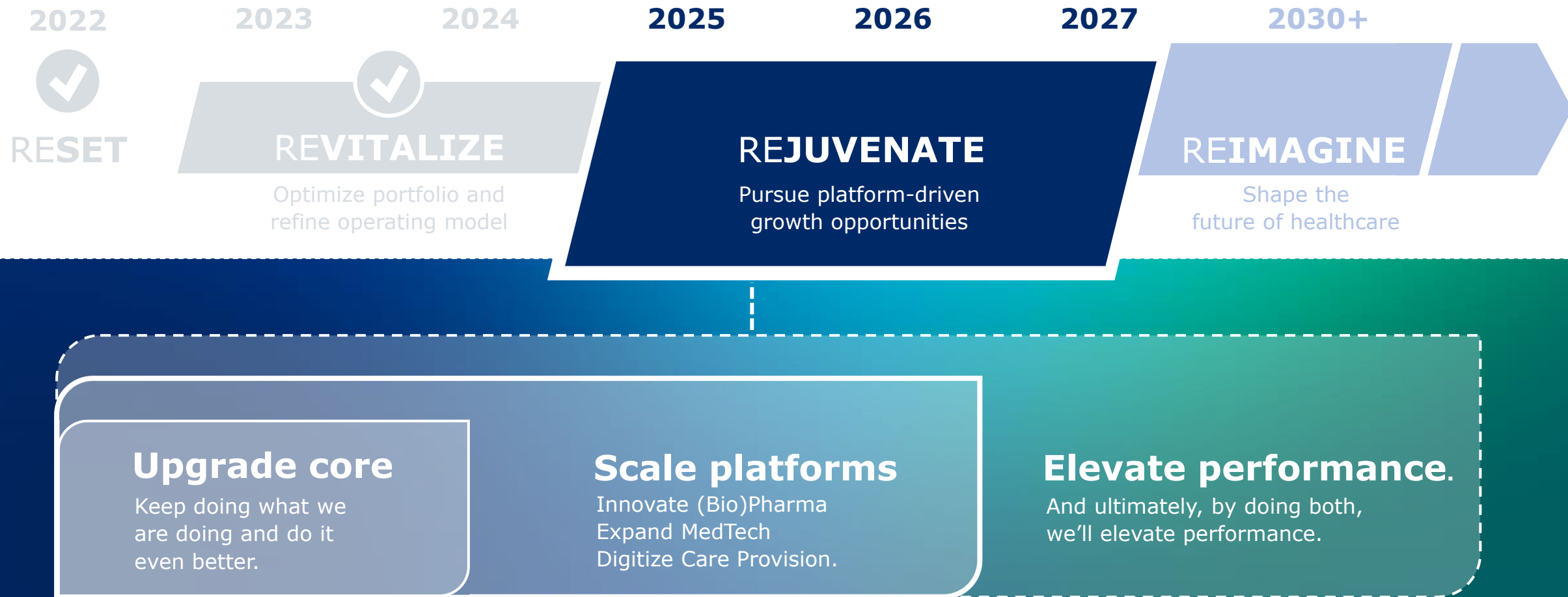
(BIO)PHARMA PLATFORM

MEDTECH PLATFORM

CARE PROVISION PLATFORM

#FutureFresenius:

Kicked off REJUVENATE phase with strong momentum



In line with capital allocation strategy, Fresenius actively manages its stake in Fresenius Medical Care



REJUVENATE CAPITAL ALLOCATION PRIORITIES

- **Growth**
- **Attractive shareholder returns**
- **Strong balance sheet**

Q1: Successful FME transactions in line with value-enhancing capital allocation strategy

Share sale:
~€500m proceeds

Exchangeable bond:
~€600m proceeds

Ongoing: Pro rata FME share sale to mirror the FME share buyback program

- FME announced **the first tranche of their €1bn share buyback program** in August 2025. FME is expected to predominantly redeem the shares.
- In response, FSE has initiated a **pro rata sale of FME shares** to approximately maintain its stake of around 28.6% in FME.

Why invest in Fresenius?



Building on **healthcare mega trends**: Actively addressing **global gaps**



Strong balance across two system-critical businesses geared by **ambition levels**



RESET REVITALIZE



#FutureFresenius transformation: Structural and financial progression delivered



Long-term delivery and **attractive shareholder returns**



REJUVENATE



Q1/25: Kicked off **REJUVENATE** phase with strong momentum!



Longevity gap:
Aging population and rising chronic diseases



Workforce gap:
Rising shortage of medical specialists



Efficiency gap:
Increasing healthcare spend

Fresenius Kabi
Fresenius Helios

Pharma, Biopharma, Nutrition & MedTech
Helios Germany & Quirónsalud

EBIT margin¹ **Org. revenue growth²**

16 – 18 % 4 – 7 %

10 – 12 % 4 – 6 %

EPS growth

EBIT growth

Revenue growth

Net debt/EBITDA

FY24

+14%

+10%

+8%

3.0x

FY22

-13%

-11%

+3%

3.8x

Fresenius share

+115%

STOXX Europe 600 Health Care

+18%

Dividend for FY24:

€1.00 per share

Performance since Oct 2022 | Data as of Oct 3, 2025

Upgrade core

Scale platforms

Elevate performance

¹ Based on Fresenius Financial Framework; Kabi EBIT margin ambition 2026, Helios EBIT margin ambition 2027 | ² Based on Fresenius Financial Framework; Kabi org. revenue growth ambition 2026, Helios org. revenue growth ambition 2027

#FutureFresenius

Operating Companies set up for value-accretive growth

	 FRESENIUS KABI	 FRESENIUS HELIOS
EBIT MARGIN	16 – 18%	10 – 12%
ORGANIC REVENUE GROWTH	4 – 7%	4 – 6%
CAPITAL EFFICIENCY ROIC 6 – 8%	CAPITAL STRUCTURE Leverage ratio 2.5 – 3.0x	CASH CCR¹ ~1
DIVIDEND POLICY Pay out 30 – 40% of core net income²		



- **Ambitions** geared for **substantial earnings growth**
- **Strong balance** across **growth** and **stable cash flow**
- Committed to **strong balance sheet**

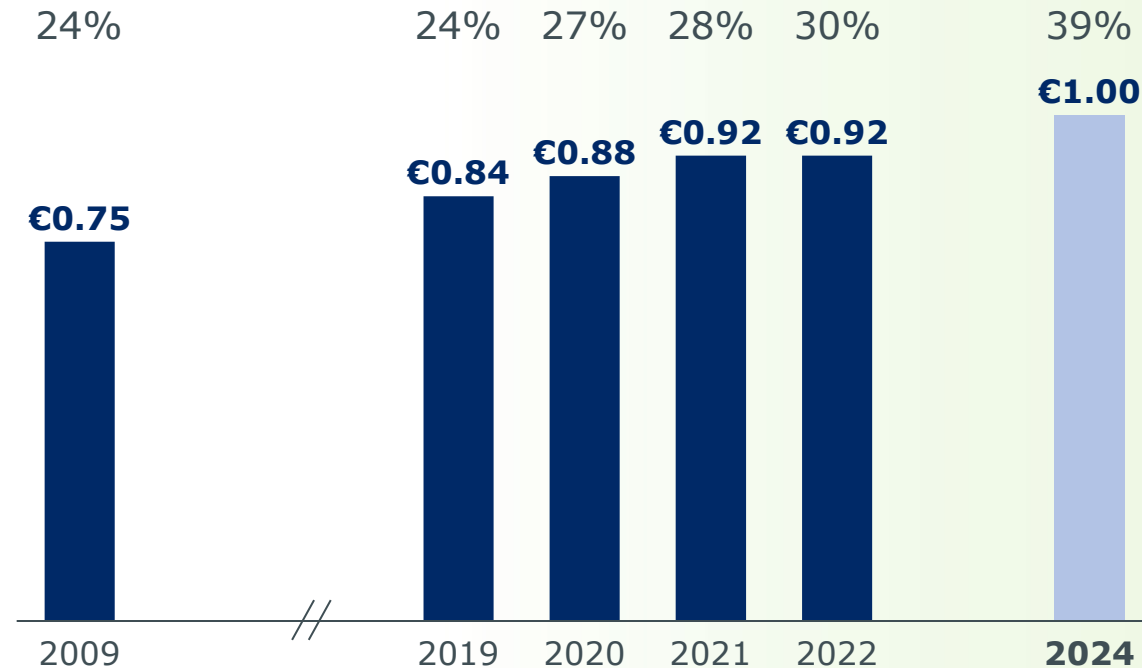
All figures before special items

¹ Cash conversion rate – defined as adjusted FCFbIT / EBIT (before special items) | ² Before special items; excl. FMC

Attractive dividend for FY/24 reflects financial strength

DIVIDEND

Payout ratio¹



DIVIDEND POLICY:

Distribute 30-40% of Core Net Income



To reflect #FutureFresenius and the deconsolidation of FMC, the **dividend for FY24 was paid excl. FMC**



Significant increase vs. 2022 demonstrates **improved financial strength** and commitment to **driving shareholder value**



Attractive shareholder returns: Pay out 30-40% of Core Net Income²

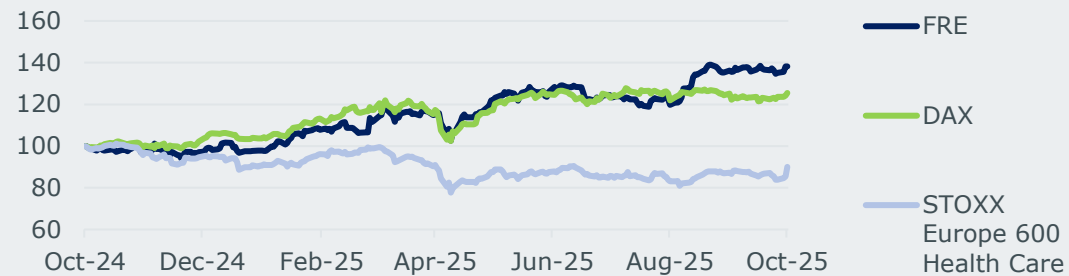
¹ Based on total dividend paid and group net income before special items | ² Before special items; excl. FMC | Due to legal restrictions resulting from the utilization of hospital-financing compensation and reimbursement payments for increased energy costs, no dividend was distributed for FY 2023

Fresenius share & shareholder structure

Share price development LTM (%)



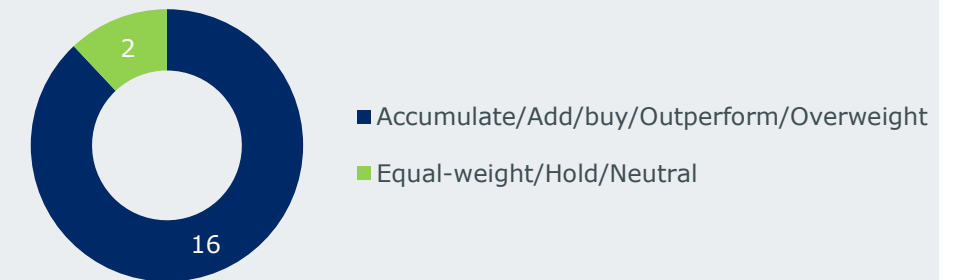
Click to view our interactive share price tool



Analyst recommendations



Click to view downloadable set of the consensus data



As of Oct 2025

Shareholder structure by investors type (%)



As of June 2025

Shareholder structure by region (%)



As of June 2025



02

Governance

Management Summary **01**

Governance 02

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Corporate Governance Key Developments

SB strategy meeting and trainings

- Two-day strategy meeting with focus on Rejuvenate core themes: Digitalization in Care Provision, Biopharma innovation + external medical and investor perspectives
- Continuous training focus on sustainability and technology

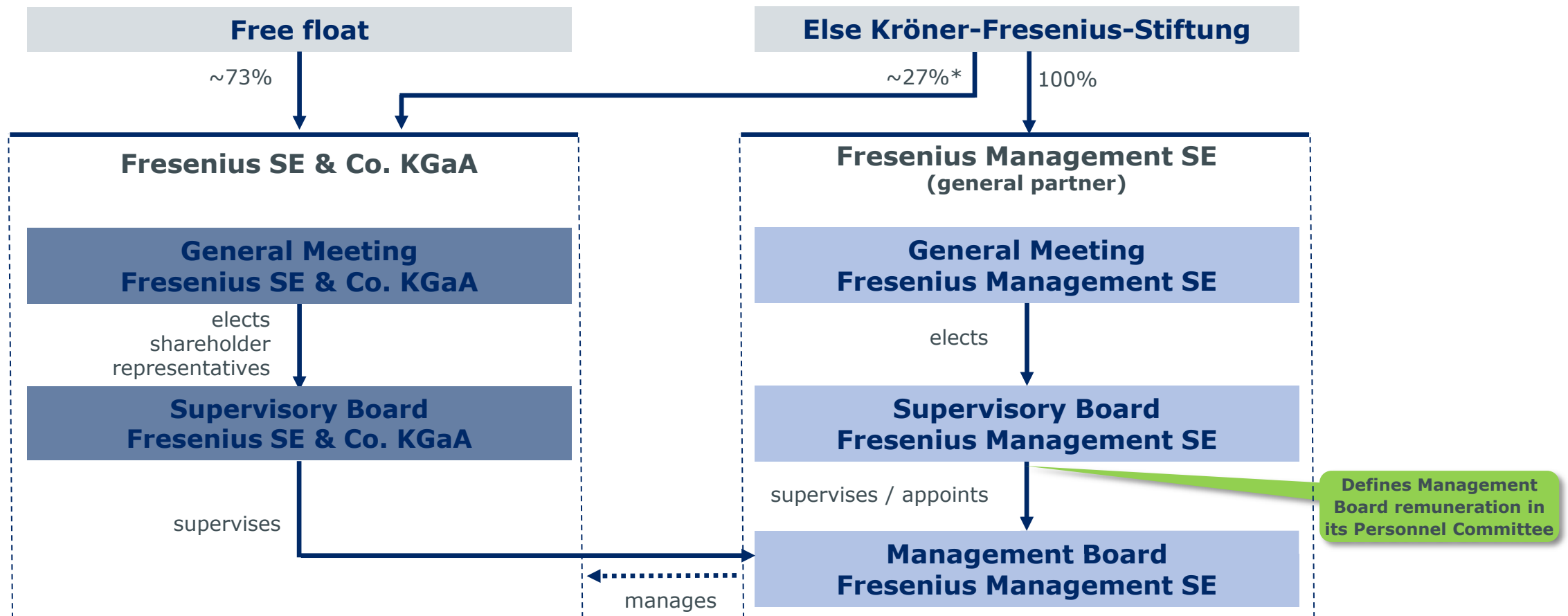
Updated skills matrix

- Skills matrix currently under evaluation to reflect structural and cultural changes of #FutureFresenius
- Focus is on simplification and most relevant competencies
- Will take into account market developments and investor feedback including industry association publications (e.g. DVFA)

Newly formed Supervisory Board after AGM 2025

- Onboarding of new members completed
- Based on positive 2024 self-assessment, newly elected Supervisory Board with continued strong focus on collaboration
- Next self-assessment scheduled for 2026

Corporate Structure



* For selected items no voting power, e.g. election of Supervisory Board of Fresenius SE & Co. KGaA, discharge of General Partner and Supervisory Board of Fresenius SE & Co. KGaA, election of auditor.

Fresenius Management SE Management Board

A diverse and experienced team reflecting #FutureFresenius



Pierluigi Antonelli

Business Segment
Fresenius Kabi

Joined: 03/2023;
Term expires: 2029

Sara Hennicken

Chief Financial Officer

Joined: 09/2022;
Term expires: 2027

Michael Sen

Chief Executive Officer

Joined: 04/2021;
Term expires: 2027

Robert Möller

Business Segment
Fresenius Helios

Joined: 09/2023;
Term expires: 2026

Dr. Michael Moser

Legal, Compliance, Risk
Management, Sustainability,
Human Resources, Corporate
Audit, Fresenius VAMED

Joined: 07/2023;
Term expires: 2031

Supervisory Board Fresenius SE & Co. KGaA

Current members

SHAREHOLDER REPRESENTATIVES

Wolfgang Kirsch



Chair

Professional Director
Former CEO of
DZ BANK AG

Michael Diekmann



Deputy Chair

Professional Director
Former CEO of Allianz
SE

Prof. Dr. med. Ralf Kießlich



Chairman of the Board
and Medical Director of
the Mainz University
Medical Center

Prof. Dr. med. Iris Löw-Friedrich



Professional Director
Former Chief Medical
Officer / EVP UCB S.A.

Susanne Zeidler



Professional Director
Former CFO of
Deutsche Beteiligungs
AG

Dr. Christoph Zindel



Professional Director
Former Member of the
Executive Board of
Siemens Healthineers
AG

EMPLOYEE REPRESENTATIVES

Grit Genster



Deputy Chair

Trade Union Secretary
Ver.di

Bernd Behlert



Works Council Member
Helios Germany

Tania Lara Campaña



Works Council Member
Quirónsalud Hospital
Universitari General de
Catalunya

Carsten Georg



Works Council Member
Helios Clinic Herzberg
and Osterode GmbH

Holger Michel



Works Council Member
Fresenius Kabi

Oscar Romero de Paco



Works Council Member
Fresenius Kabi

— Member of the Supervisory Boards of Fresenius Management SE and Fresenius SE & Co. KGaA; Detailed CVs for all members available on the website <https://www.fresenius.com/supervisory-board>
None of the members is considered overboarded under the provisions of the German Corporate Governance Code

Supervisory Board Fresenius Management SE

Current members

Wolfgang Kirsch



Chair

Professional Director
Former CEO of DZ BANK AG

Personnel Committee

Dr. Dieter Schenk

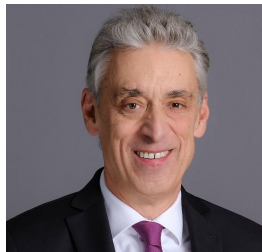


Deputy Chair

Professional Director
Attorney and Tax Advisor

Personnel Committee

Dr. Frank Appel



Professional Director
Former CEO of Deutsche Post DHL Group

Michael Diekmann



Professional Director
Former CEO of Allianz SE

Personnel Committee

Dr. Heinrich Hiesinger



Professional Director
Former CEO of thyssenkrupp AG

Susanne Zeidler



Professional Director
Former CFO of Deutsche Beteiligungs AG

— Member of the Supervisory Boards of Fresenius Management SE and Fresenius SE & Co. KGaA

Supervisory Board Committees

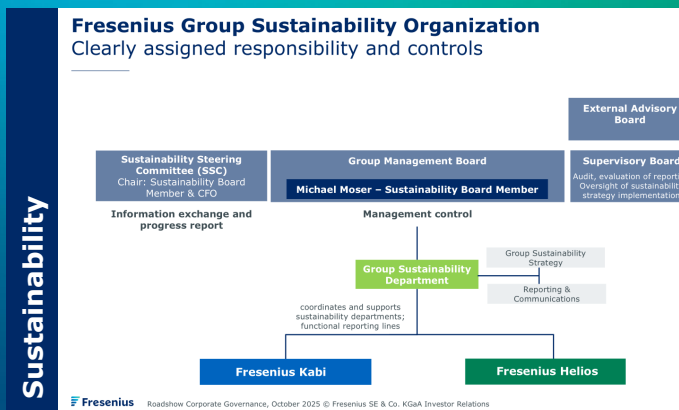
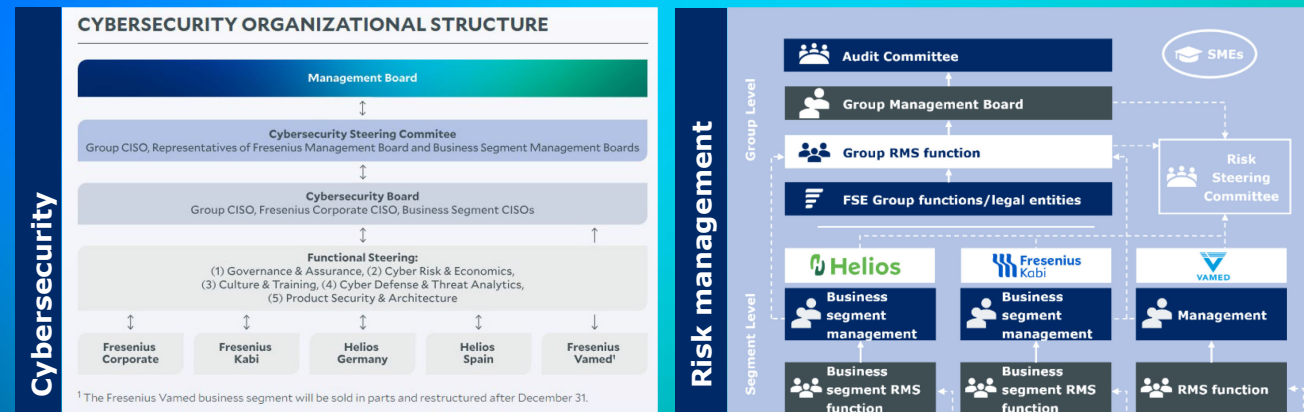
	Nomination Committee	Audit Committee	Joint Committee	Personnel Committee
Tasks	Comprises only members of the Supervisory Board of Fresenius SE & Co. KGaA Proposes suitable candidates to the Supervisory Board for election as shareholder representatives in the Supervisory Board at the Annual General Meeting.	Prepares the approval for financial and non-financial (sustainability) statements and the appointment of the auditor. Reviews the accounting process, internal control & risk management systems, the internal audit system, and the compliance.	Comprises members of both, the Supervisory Board of Fresenius SE & Co. KGaA and the Supervisory Board of Fresenius Management SE Meets to approve particularly important matters reaching defined thresholds*, such as, for example, the divestiture and acquisition of large investments and business units.	Comprises only members of the Supervisory Board of Fresenius Management SE and is responsible for the tasks of a Remuneration Committee: • defines Management Board remuneration • assesses the necessary experience and acquired skills • makes recommendations to the Supervisory Board of Fresenius Management SE
Members	■ Wolfgang Kirsch (Chair) ■ Michael Diekmann ■ Susanne Zeidler ■ Shareholder Representative ■ Employee Representative	■ Susanne Zeidler (Chair) ■ Grit Genster ■ Wolfgang Kirsch ■ Bernd Behlert ■ Dr. Christoph Zindel	■ Dr. Dieter Schenk (Chair) ■ Wolfgang Kirsch ■ Michael Diekmann ■ Susanne Zeidler ■ Fresenius SE & Co. KGaA Representative ■ Fresenius Management SE Representative	■ Wolfgang Kirsch (Chair) ■ Dr. Dieter Schenk ■ Michael Diekmann ■ Fresenius Management SE Representative

* 13c (1) articles of association of Fresenius SE & Co. KGaA. The General Partner requires approval of the Joint Committee in certain cases if 40% of consolidated sales, consolidated balance sheet total, and consolidated profit are affected.

#FutureFresenius drives new Group-wide operating models

Regular reporting to and discussions in the Supervisory Board on emerging topics

- With #FutureFresenius, new governance and operating models have been developed for core functions and emerging topics like Cybersecurity, Sustainability, Risk Management
- Governance always includes regular reporting to the Supervisory Board on Committee or plenary level
- Topics are included in regular training sessions for the Supervisory Board



Supervisory Board Fresenius SE & Co. KGaA

New skills matrix aligned with best practice and investor expectations

Updates currently under discussion

- Reduced number of competencies from 23 to 13
- Sector expertise adapted to #FutureFresenius strategy and operating model
- Transition from 3-step-checkmarks to 5-step-Harvey-Ball rating to show improvements over time through trainings, membership etc.

Requirements for the entire committee according to competence profile – FIRST DRAFT

Leadership	Accounting incl. sustainability reporting	Health Care	(Bio)Pharma incl. clinical nutrition
	Auditing		MedTech
	Financial expertise		Care Provision (Operation of hospitals and health care services)
	Legal and compliance	IT, Digitalization, Cybersecurity and AI	
	Risk Management and internal control system	Sustainability	
	Human Resources	☐ No expertise ☐ Basic knowledge ☐ Average knowledge ☐ Good knowledge ☐ Expert / Very good knowledge	
	Leadership and management experience		
	Strategy development and innovation		

Membership

Affiliation

Independence

Member since

Diversity

Year of Birth

Gender

Profession

Internationality

Supervisory Board Fresenius SE & Co. KGaA

Nomination process for shareholder representatives

Step 1

Definition of required profile

Skills

- Accounting, auditing and further financial expertise
- Legal, compliance, risk management and ICS
- Human Resources
- Strategy development and innovation
- IT, digitalization, cybersecurity and AI
- Sustainability

Diversity

- International work experience
- Professional background
- Gender diversity
- Age diversity

Experience

- Work experience
- Knowledge of relevant health care markets
- Different functions
- Leadership & management

Other

- Independence
- Sufficient time
- Good knowledge of corporate governance
- etc.

Objectives for the composition profile of skills and expertise, Diversity concept

Step 2

Nomination Committee assesses potential candidates based on required profile

Step 3

Selection results are presented to all Supervisory Board Members

Step 4

Supervisory Board presents proposal to shareholders, shareholders vote on candidates at Annual General Meeting*



Employee representatives are elected by the European Works Council

*Else-Kröner-Fresenius-Foundation has no voting right in elections of shareholder representatives.

Management Board Remuneration System 2027+

Focus topics

Engaging with shareholders leads to success

At the Annual General Meeting 2025 shareholders approved the remuneration report again by a large majority of more than 95%.

Short-Term Incentive

Check alignment with #FutureFresenius, discuss number of financial KPIs, review of sustainability KPIs and consideration of individual management performance

Long-Term Incentive

Performance Period vs holding period (3-5 yrs), review of weighting and focus of KPIs, calibration of target achievement curves

Pension

A pension substitute in cash for own provisions was implemented with 2023+, discuss alignment with market practice and shareholder expectations





03

Sustainability Update

Management Summary **01**

Governance **02**

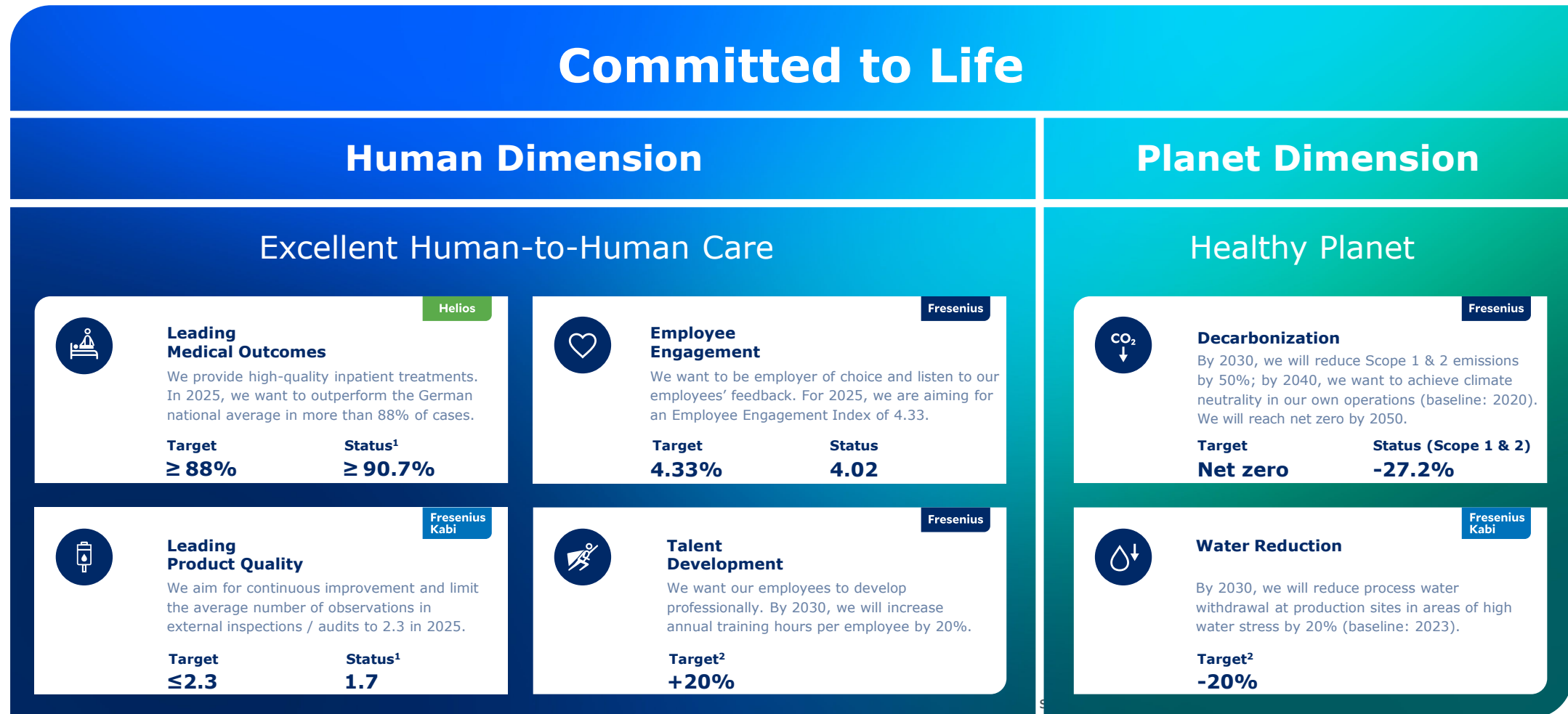
Sustainability Update 03

Appendix **04**

Updated sustainability strategy framework with 9 focus topics



Our goals: We measure what we care for



Leading ESG rating agencies acknowledge our progress



CDP Climate: B
CDP Water: B-

Status as of 02/2025



Prime B

Status as of 07/2025



A

Status as of 07/2025



12.0 Low Risk

Status as of 05/2025

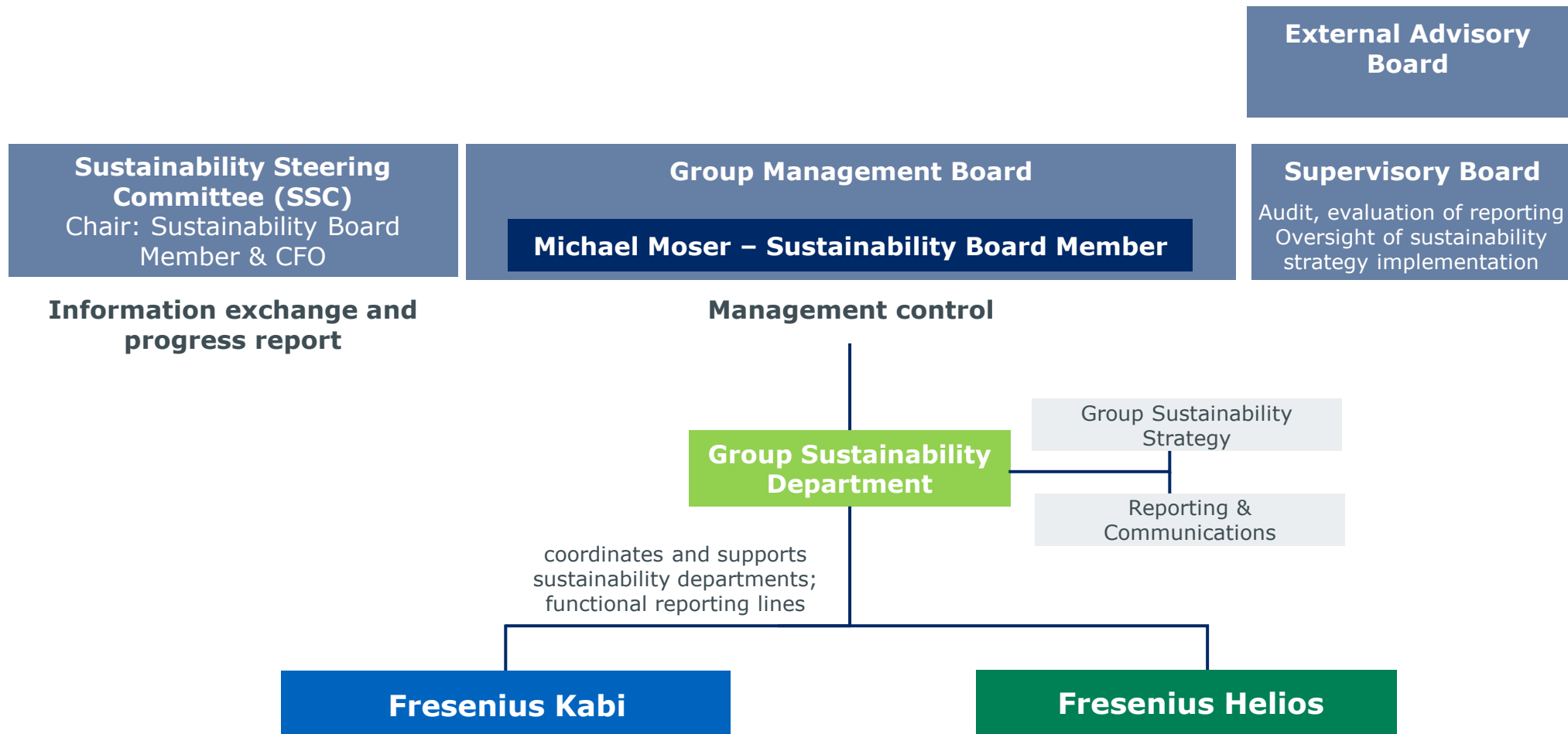


66/100

Status as of 09/2025

Fresenius Group Sustainability Organization

Clearly assigned responsibility and controls





04

Appendix

Management Summary **01**

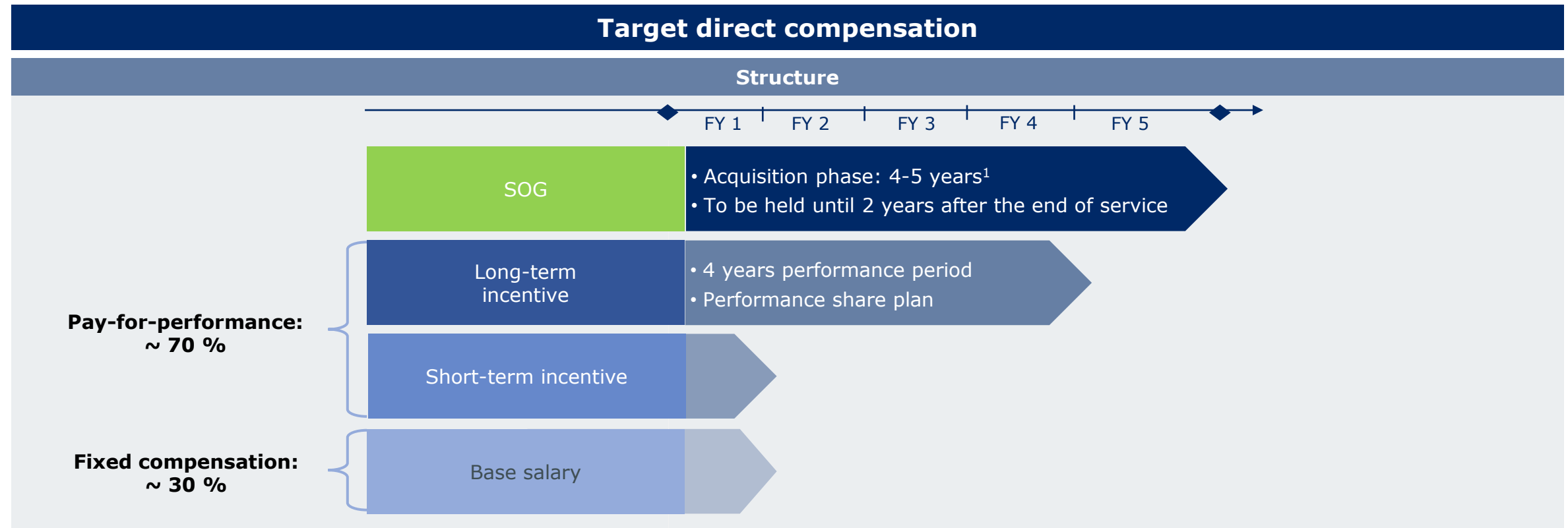
Governance **02**

Sustainability Update **03**

Appendix 04

Management Board Compensation System 2023+

Structure of target direct compensation



- **High variable proportion (~ 70 % of target direct compensation²)**
- **Majority of variable compensation is share-based**

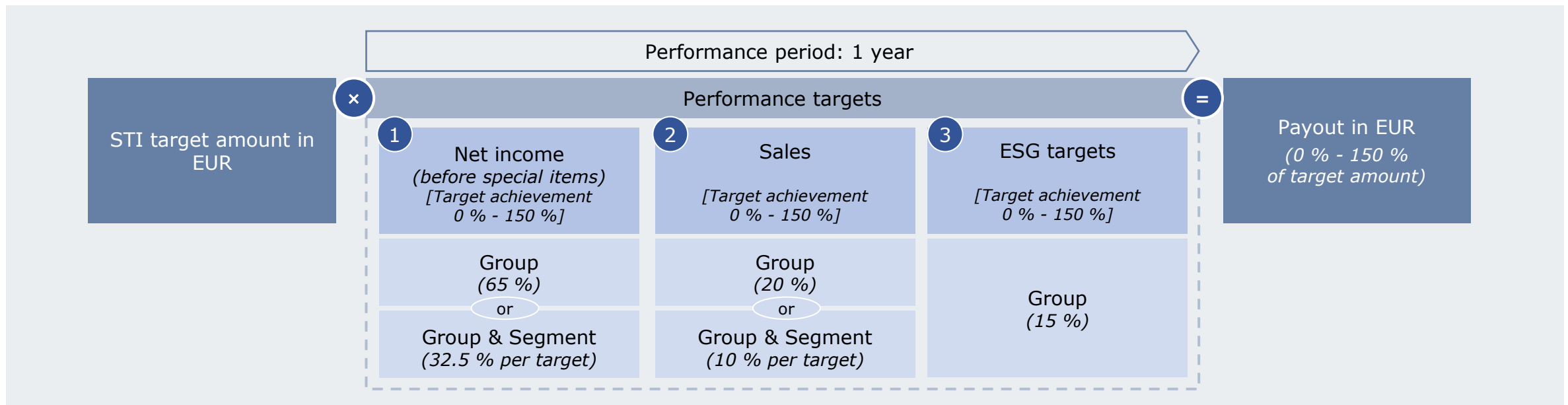
¹ Newly appointed Management Board members with an initial period of three years must meet the SOG target after five years in the event of a follow-up service agreement

² The target direct compensation comprises the fixed compensation and the variable compensation

Management Board Compensation System 2023+

Overview of the Short-term Incentive Plan (STI)

Short-term Incentive (STI)

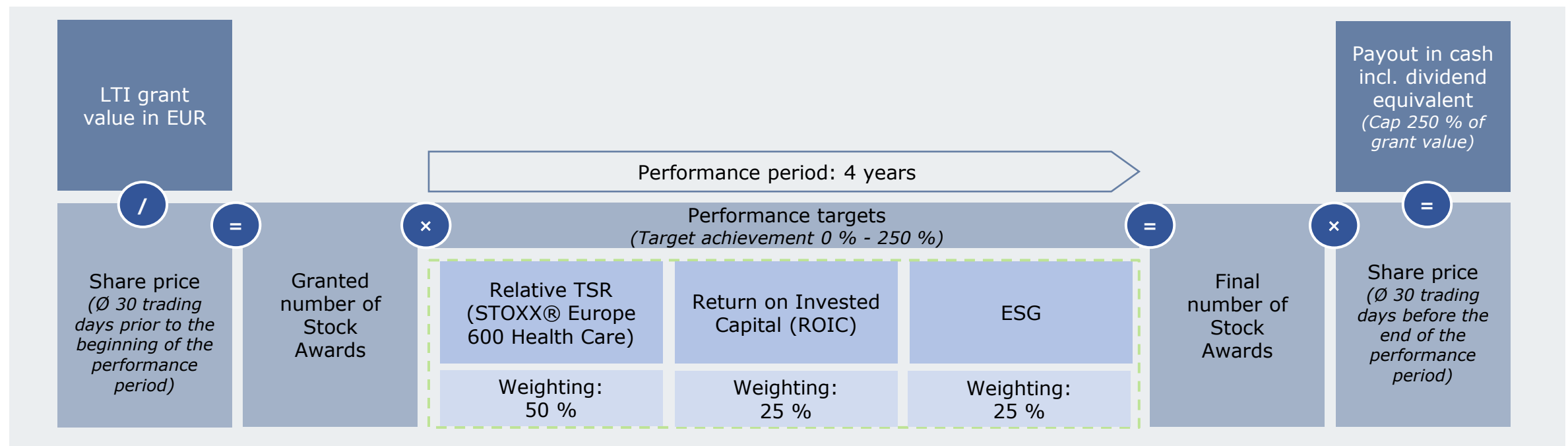


- The STI is structured as a target bonus model
- Net income (before special items), sales and ESG targets are used as financial and non-financial KPIs
- The financial performance targets are measured against the annual budget at group as well as at business segment level
- Full ex-post reporting on target values, thresholds and on the target achievement

Management Board Compensation System 2023+

Overview of the Long-term Incentive Plan (LTIP)

Long-term Incentive Plan (LTIP)



- **Performance share plan based on ROIC, relative TSR performance and ESG targets**
- **A reduction in CO₂ emissions will be set as an ESG target. For future tranches, another ESG target or several other ESG targets can be integrated**
- **Full ex-post reporting on target values, thresholds and on the target achievement**

Management Board Compensation System 2023+

Major components

Components	Compensation System 2023+
Short-term variable compensation	• Performance criteria: • 65 % Net Income (before special items) • 20 % Sales • 15 % ESG¹ (focus on employment and customer satisfaction) • Cap of payout: 150 % of target amount
Long-term variable compensation	• Performance Share Plan with a term of four years • Performance criteria: • 50 % Relative TSR² • 25 % ROIC • 25 % ESG • Cap of payout: 250 % of grant value
Share ownership guidelines	• Amount: 200 % / 100 % (Chief Executive Officer of the Management Board / Management Board members) of the gross base salary • Build-up phase: Four resp. five years³
Pension	• Definition: Pension substitute in cash for own provisions • Amount: 40 % of the gross base salary in cash for self-provisioning
Malus / Clawback	• STI and LTI • Performance and Compliance Clawback

¹ ESG Targets = Environmental, Social, Governance targets

² Total Shareholder Return

³ Newly appointed Management Board members for a period of three years must meet the SOG target after five years in the event of a follow-up service agreement

Financial Calendar / Contact

Financial Calendar

05 November 2025	Results Q3/25
25 February 2026	Results FY/25
22 May 2026	Annual General Meeting

Please note that these dates could be subject to change.

Contact

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e-mail: ir-fre@fresenius.com

Investor Feedback and Social Media

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