

Fresenius Annual General Meeting

Frankfurt am Main, May 17, 2024 Presentation of Michael Sen, CEO of the Management Board

17.05.2024 | Fresenius Annual General Meeting 2024

Fresenius



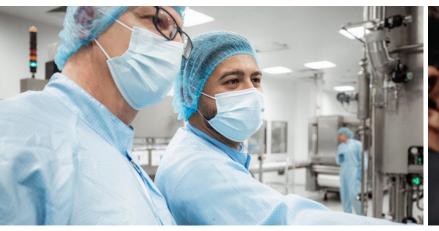
















Every fourth blood bag worldwide comes from Fresenius

27 million

blood bags sold in 2023



#FutureFresenius

#FutureFresenius Four phases to becoming the leading healthcare company

REIMAGINE REJUVENATE

REVITALIZE



#FutureFresenius Four phases to becoming the leading healthcare company

REIMAGINE REJUVENATE REVITALIZE



Share price: continuous improvement since turnaround



Raised outlook for 2024 fiscal year

3-6% 4-7% Organic revenue growth

4-8% 6-10% EBIT growth before special items in constant currency



Historic step through deconsolidation For greater freedom and responsibility



Simplified structure, sharper focus



2023 fiscal year a success

F Fresenius	Revenue	€22.3bn	+6 %*
	EBIT	€2.3bn	+2 %**
	EBIT margin	10.1 %	
	Operating cash flow	€2.1bn	+5%

* Organic growth ** EBIT growth rate in constant currency

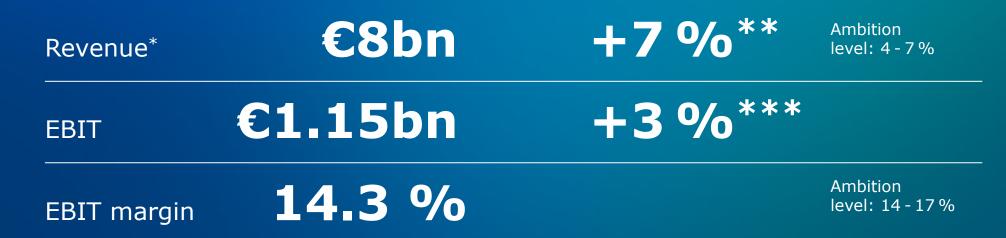
Consistently good performance Fresenius Kabi and Fresenius Helios



Before special items; EBIT growth rates in constant currency * Organic growth ** Excluding the significant inflationary effects in Argentina

Growth on a broad basis 2023 fiscal year at Fresenius Kabi

Fresenius Kabi



* Organic growth

** Excluding the significant inflationary effects in Argentina

*** EBIT growth rates in constant currency

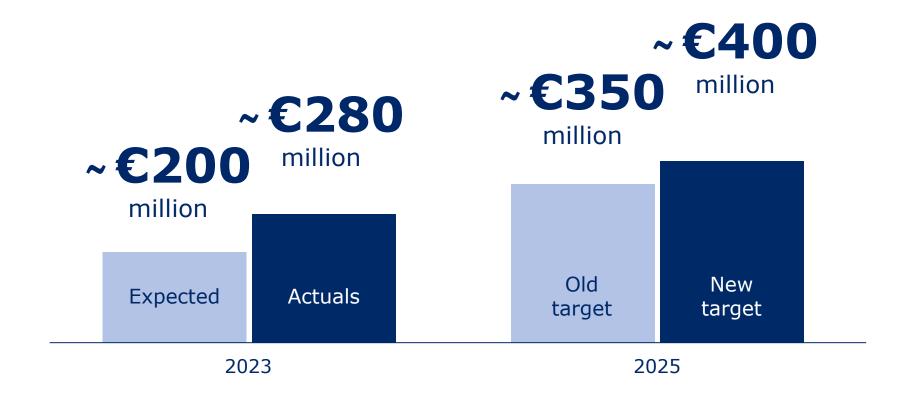
Digitalization paying off 2023 fiscal year at Fresenius Helios

Fresenius Helios

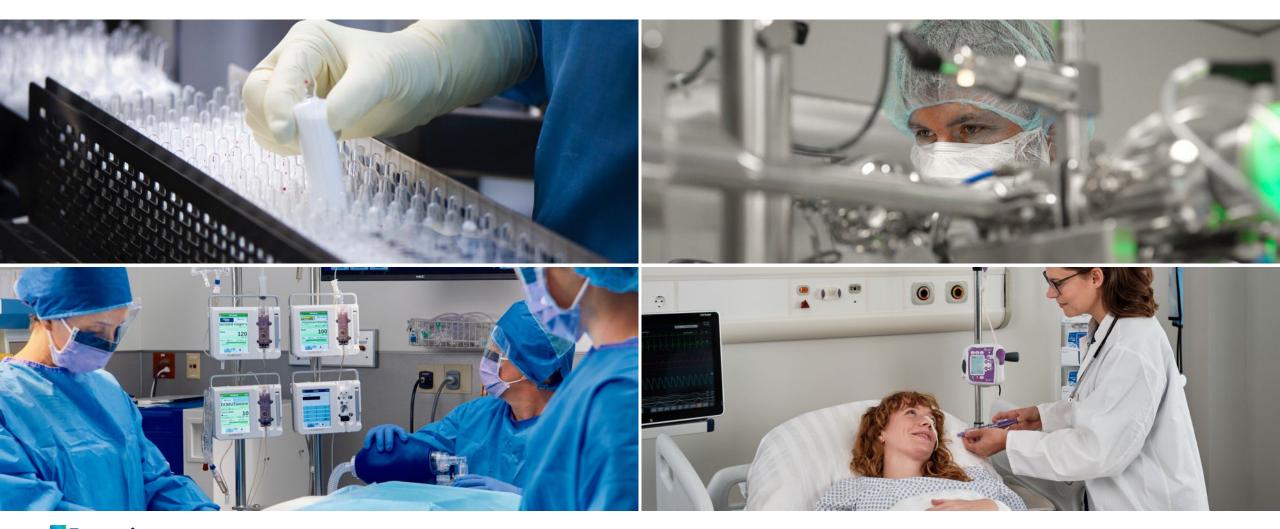
Revenue*	€12.3bn	+5% Ambition level: 3 - 5%
EBIT	€1.2bn	+4 % **
EBIT margin	10.0 %	Ambition level: 9 - 11 %

* Organic growth ** EBIT growth rates in constant currency

On track to achieve ambitious savings targets Cost and efficiency program leading to greater competitiveness



Fresenius Kabi

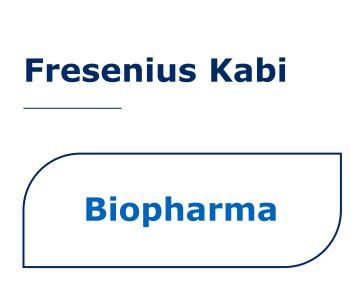




Innovative **development** and production platform.

Strong network for biopharmaceuticals.





Cost-efficient and highly effective alternatives for treating cancer and autoimmune diseases.

Excellent start with biosimilar Tyenne® in USA and EU.



Fresenius Helios



Fresenius Helios



Modern technologies in daily clinical practice for optimized patient care.

20 DaVinci surgical robots in use at Helios hospitals in Germany.





Casiopea digital healthcare platform simplifies clinical processes.

6 million active users in Spain (approx. 12.5% of population).

Portal del Paciente Mi Quirónsalud

Un espacio privado para gestionar online tu salud y la de tu familia.

Toda tu salud y tus citas médicas, aquí.





Robust and dynamic growth The global market for healthcare services

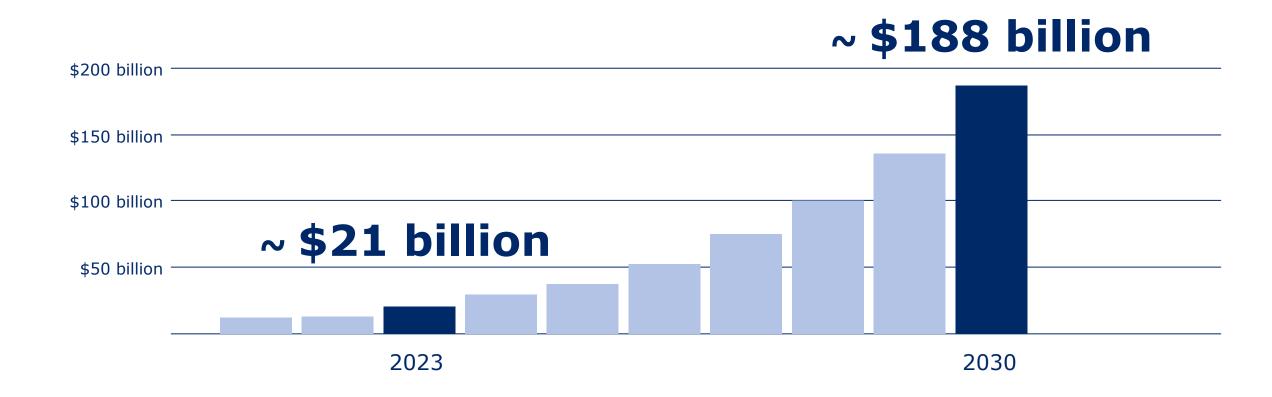


Source: Projections for the International Healthcare Sector, 2023 (The Business Research Company)

Driver of the healthcare industry: technology



Artificial intelligence in healthcare Market size in US dollars



Source: Artificial Intelligence (AI) in Healthcare Market Size Worldwide from 2021 to 2030 (Statista)

Driver of the healthcare industry: data



Digitalization of healthcare

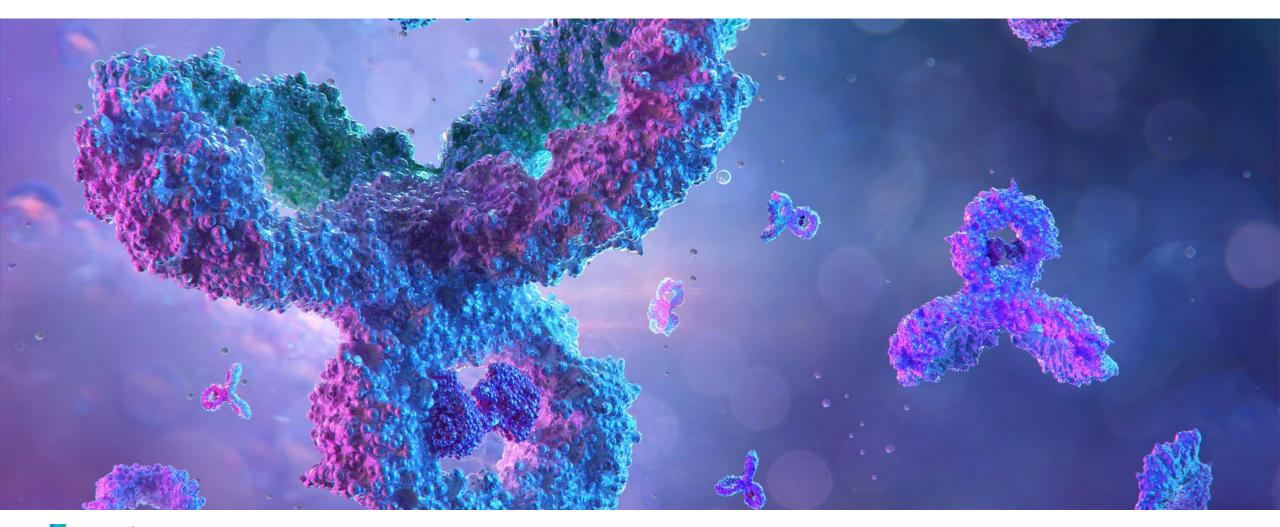
"Digitizing the patient healthcare journey offers a wide range of benefits and solutions to healthcare system challenges by **enhancing efficiency**, **improving patient outcomes**, and **increasing access to healthcare**."

World Economic Forum, Transforming Healthcare 2024 Report

97%

of health data collected currently unused

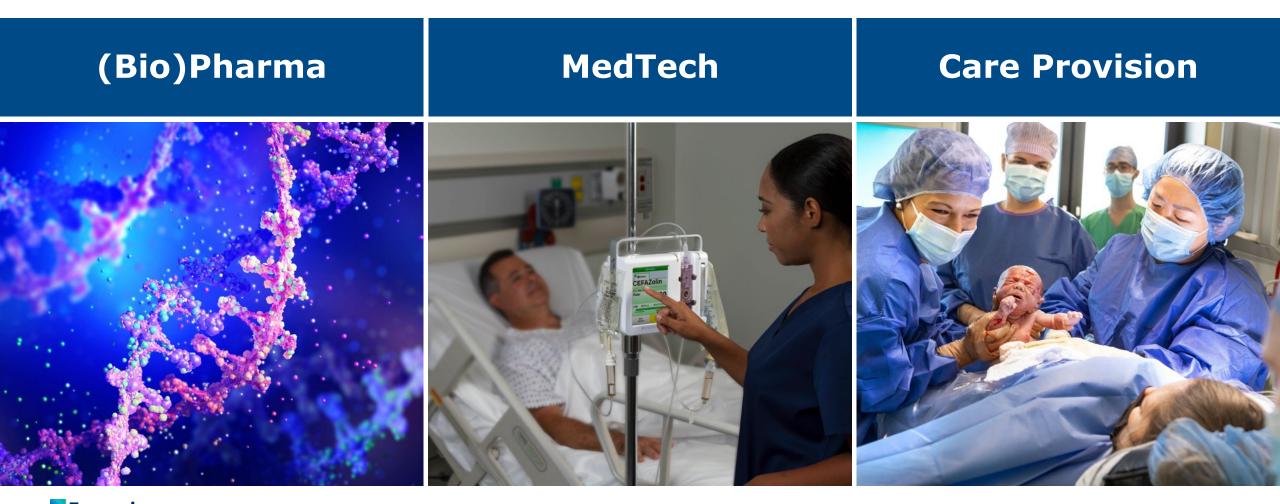
Driver of the healthcare industry: biomedical research



Focus on people



3 platforms for profitable growth

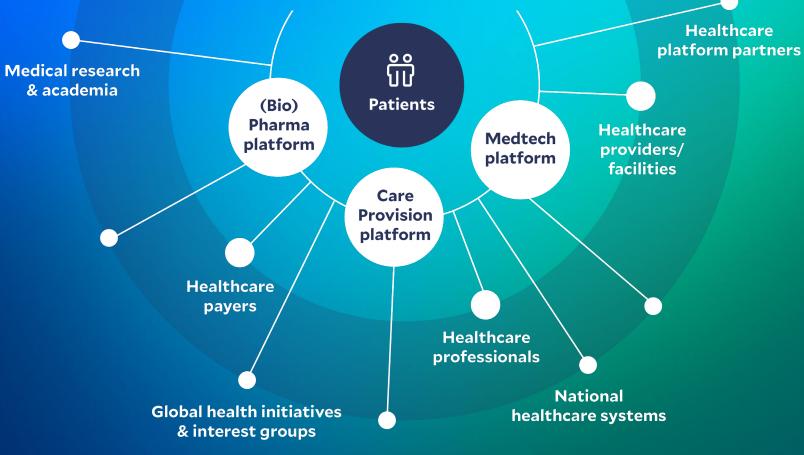


Market potential of the 3 platforms

€1 trillion

The Fresenius ecosystem A strong global network

F Fresenius



Team Fresenius is growing

+5,000 employees in 2023

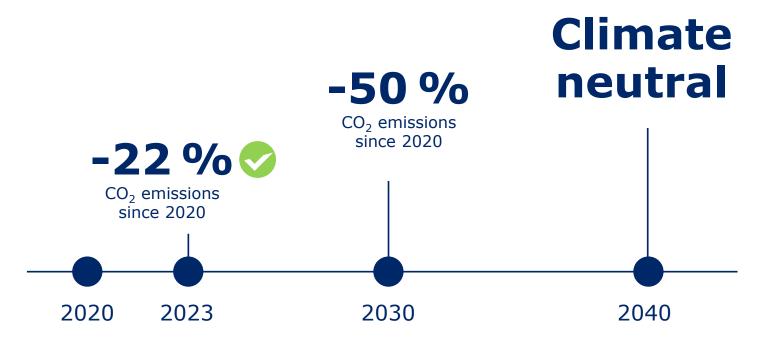
6,700 apprentices and dual students

40 apprenticeships

30 dual study programs



ESG influences our actions On course for climate neutrality





A leading global company

80 countries

190,000+ colleagues 150 nationalities

Active for our patients worldwide

26 million patients450 million lives touched



COMMITED

TO LIFE