

## Factsheet Q3/21



### COMPANY PROFILE

Fresenius is a global health care group providing products and services for dialysis, hospitals and outpatient medical care. In addition, Fresenius focuses on hospital operations. We also manage projects and provide services for hospitals and other health care facilities. More than 314,000 employees have dedicated themselves to the service of health in over 100 countries worldwide.

### FRESENIUS GROUP IN FIGURES

€ in millions	Q1-3/21	Q1-3/20	Change	FY/20
<b>Sales and Earnings</b>				
Sales	27,554	26,973	2%	36,277
EBIT <sup>1</sup>	3,080	3,361	-8%	4,612
Net income <sup>1,2</sup>	1,345	1,302	3%	1,796
Earnings per ord. share in € <sup>1,2</sup>	2.41	2.34	3%	3.22
<b>Balance sheet and cash flow</b>				
Total assets	71,081		7%	66,646
Non-current assets	53,747		6%	50,874
Equity <sup>3</sup>	28,186		8%	26,023
Equity ratio <sup>3</sup>	39.7 %		--	39.0 %
Net debt/EBITDA <sup>1,4</sup>	3.55		--	3.44
Investments <sup>5</sup>	2,149	2,193	-2%	3,300
Operating cash flow	3,329	5,159	-35%	6,549
Operating cash flow in % of sales	12.1 %	19.1 %	--	18.1%
<b>Profitability</b>				
EBIT margin <sup>1</sup>	11.2 %	12.5 %	--	12.7%
Return on equity after taxes (ROE) <sup>1,2</sup>	10.0%	10.7%	--	10.6%
Return on operating assets (ROOA) <sup>1</sup>	6.6 %	7.3%	--	7.3%
Return on invested capital (ROIC) <sup>1</sup>	6.1 %	6.6%	--	6.5%
<b>Employees</b>	<b>314,852</b>			<b>311,269</b>

<sup>1</sup> Before special items

<sup>2</sup> Net income attributable to shareholders of Fresenius SE & Co. KGaA

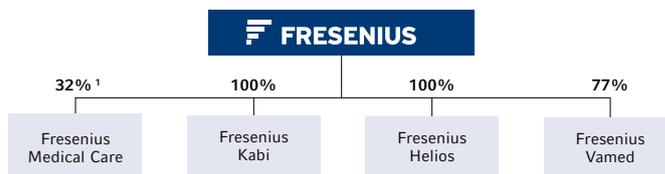
<sup>3</sup> Including noncontrolling interests

<sup>4</sup> LTM average exchange rates for both net debt and EBITDA; pro forma closed acquisitions/divestitures

<sup>5</sup> Investments in property, plant and equipment, and intangible assets, acquisitions

### GROUP STRUCTURE

The operating business comprises the four business segments Fresenius Medical Care, Fresenius Kabi, Fresenius Helios and Fresenius Vamed, all of which are legally independent entities managed by the operating parent company Fresenius SE & Co. KGaA.



<sup>1</sup> As of September 30, 2021

### BUSINESS SEGMENTS

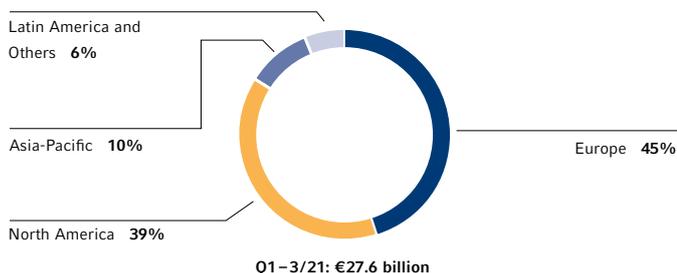
€ in millions	Q1-3/21	Q1-3/20	Change	FY/20
<b>FRESENIUS MEDICAL CARE</b> Sales	12,972	13,459	-4%	17,859
EBIT <sup>1</sup>	1,403	1,843	-24%	2,304
<b>FRESENIUS KABI</b> Sales	5,370	5,161	4%	6,976
EBIT <sup>2</sup>	874	859	2%	1,095
<b>FRESENIUS HELIOS</b> Sales	8,009	7,181	12%	9,818
EBIT <sup>2</sup>	788	697	13%	1,025
<b>FRESENIUS VAMED</b> Sales	1,549	1,491	4%	2,068
EBIT	35	-10	--	29

<sup>1</sup> Reported

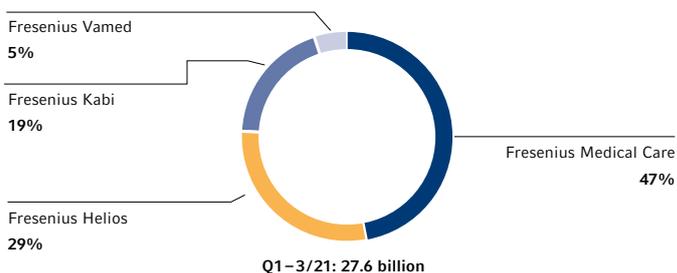
<sup>2</sup> Before special items

- **Fresenius Medical Care** is the world's largest provider of products and services for individuals with renal diseases. As of September 30, 2021, Fresenius Medical Care was treating approximately 345,000 patients in 4,151 dialysis clinics. Along with its core business, the Renal Care Continuum, the company focuses on expanding in complementary areas and in the field of critical care.
- **Fresenius Kabi** offers intravenously administered generic drugs, clinical nutrition and infusion therapies for seriously and chronically ill patients in the hospital and outpatient environments. The company is also a leading supplier of medical devices and transfusion technology products. In the biosimilars business, Fresenius Kabi develops products with a focus on oncology and autoimmune diseases.
- **Fresenius Helios** is Europe's leading private hospital operator and is active as a provider of reproduction medicine worldwide. Helios Germany operates 89 acute care hospitals, ~130 outpatient clinics and 6 prevention centers. Quirónsalud operates 53 hospitals, including 6 in Latin America, 86 outpatient centers and ~300 occupational risk prevention centers.
- **Fresenius Vamed** manages projects and provides services for hospitals and other health care facilities worldwide and is a leading post-acute care provider in Central Europe. The portfolio ranges along the entire value chain: from project development, planning, and turnkey construction, via maintenance and technical management to total operational management.

### SALES BY REGION



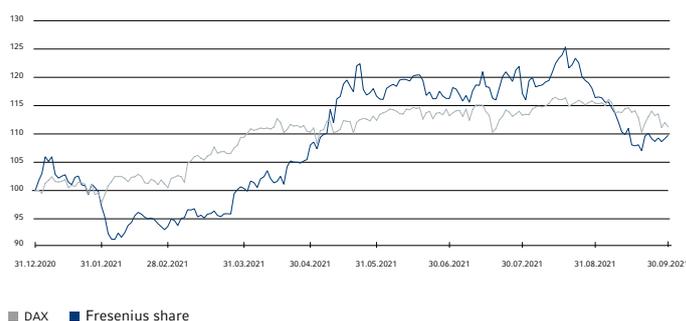
### SALES BY BUSINESS SEGMENT



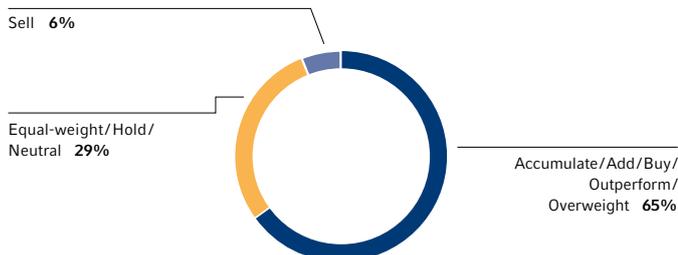
## FRESENIUS SHARE/ADR

	Share
Securities code no.	578 560
ISIN	DE0005785604
Ticker symbol	FRE
ADR CUSIP	35804M105
ADR Ticker symbol	FSNUY
Number of shares (September 30, 2021)	558,454,143
Market capitalization (September 30, 2021)	€23.2 billion

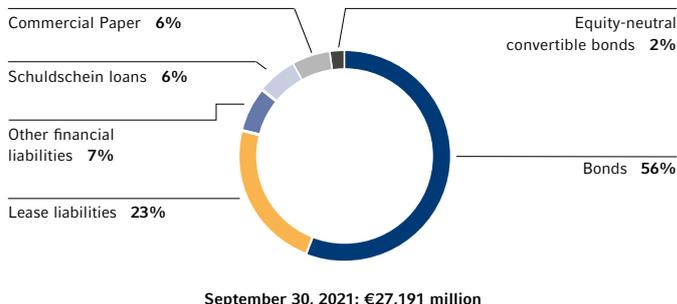
## RELATIVE SHARE PRICE PERFORMANCE FRESENIUS SHARE VS. DAX



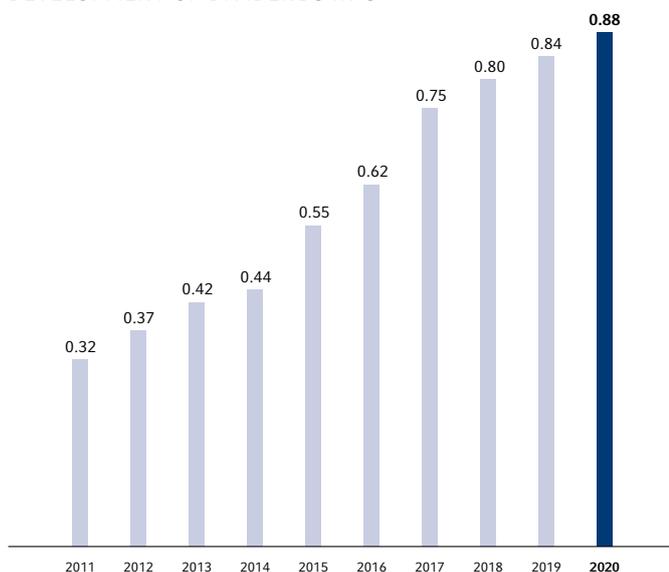
## ANALYST RECOMMENDATIONS



## FINANCING MIX OF THE FRESENIUS GROUP



## DEVELOPMENT OF DIVIDENDS IN €



## GROUP OUTLOOK 2021

	FY/20 Base <sup>1</sup>	Targets 2021 <sup>2</sup>
Sales, growth (cc)	€36,277 million	Mid single-digit percentage growth
Net income <sup>3</sup> , growth (cc)	€1,796 million	Around top-end of low single-digit percentage growth

<sup>1</sup> Before special items, including COVID-19 effects

<sup>2</sup> Before special items, including estimated COVID-19 effects

<sup>3</sup> Net income attributable to shareholders of Fresenius SE & Co. KGaA

For the outlook of the business segments please see the Investor News of November 2, 2021.

## FINANCIAL CALENDAR

	Dates
Report on Fiscal Year 2021	February 22, 2022
Report on 1st quarter 2022	May 4, 2022
Annual General Meeting	May 13, 2022
Report on 1st half 2022	August 2, 2022
Report on 1 <sup>st</sup> –3 <sup>rd</sup> quarter 2022	November 1, 2022

Please note that these dates could be subject to modifications.  
www.fresenius.com/events-and-roadshows

## CONTACT

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This release contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of clinical trials, foreign exchange rate fluctuations, uncertainties in litigation or investigative proceedings, and the availability of financing. Fresenius does not undertake any responsibility to update the forward-looking statements in this release.

Fresenius SE & Co. KGaA

Registered Office: Bad Homburg, Germany

Commercial Register: Amtsgericht Bad Homburg, HRB 11852

Chairman of the Supervisory Board: Wolfgang Kirsch

General Partner: Fresenius Management SE

Registered Office: Bad Homburg, Germany

Commercial Register: Amtsgericht Bad Homburg, HRB 11673

Management Board: Stephan Sturm (Chairman), Dr. Sebastian Biedenkopf, Dr. Francesco De Meo,

Rachel Empey, Rice Powell, Michael Sen, Dr. Ernst Wastler

Chairman of the Supervisory Board: Wolfgang Kirsch